



IMU/CC/LIB/BKS/Proc./Quotations/2023-24/02

12.02.2024

**NOTICE**

**Inviting quotation for the Purchase of Library Books for IMU Chennai Campus 2023-24**

The Indian Maritime University! Chennai Campus proposes to purchase of Library books. Hence, invites quotations from eligible publisher's /book sellers to send the quotations in sealed cover. List of books is attached as an **Annexure - I**

**Terms and Conditions for the quotation to be followed:**

**A) General Conditions**

1. Latest editions of books with good condition.
2. Wherever the books are available in both hardbound and Paperback, the price is applicable for paperback should be quoted.
3. The rate of the books is to be kept in a confidential manner and have to be sent in a sealed envelope.
4. The quotation received through email or open envelop will be rejected.
5. In the case of short/no discount titles (such as Central and State/Government publications/Society Publications) attach the proof for the same with quotation.
6. The supplier should quote the rates as per specifications given enclose **Annexure – I**. The quote given other than the format the will be rejected.
7. IMU Chennai Campus at its discretion may increase or decrease the quantity of books to be supplied according to the requirement. In particular, the quantity for supply may vary up to 25% more or less. In case of requirement repeat order may also be placed for full (or) part quantity.
8. IMU Chennai Campus reserves the right to procure the books whole or a part and also split the order as per the requirements of IMU Chennai Campus.
9. Part supply of books ordered may be accepted if it is in ready stock with supplier and remaining books shall be supplied within specified time given in the purchase order.

10. In case of any variation with respect of author, title, edition, etc., the supply should be made after obtaining appropriate clarification from the Competent Authority of IMU Chennai Campus.
11. Indian editions of books, unless specified otherwise.
12. Also send the document supporting that Vendor is a member of **Federation of Publishers and Book sellers Association in India (FPBSA)** and State level book trade associations.
13. No change in terms and conditions stipulated in the quotations would be accepted while evaluating the quotations.

**B) Evaluation of Quotations:**

1. Book wise evaluation of bids will be done and the lowest price quoted by the suppliers/vendors for each book shall be considered as L1.
2. For converting foreign currency to Indian currency, the latest conversion rate as announced by the **Reserve Bank of India (RBI)** on the date of quotation opening shall be used.
3. In case the lowest price quoted for a particular title is the same by more than one supplier, order would be shared equally among the vendors/suppliers.

**C) Cancellation of Quotation:**

1. Not with standing anything specified in this quotation, Purchaser/IMU Chennai Campus at their sole discretion, un-conditionally and without assigning any reasons, reserves the rights.
  - 1) To accept or reject lowest quotation
  - 2) To accept any quotation in full or in part
  - 3) To reject quotation, offer not confirming to the terms

**D) Terms of Delivery**

1. The firms furnishing the quotation should be able to supply the stated quantity within 25 days for Indian edition books and 30 days for foreign edition books.
2. Damaged books with missing pages, pages partly damaged, pages not readable, etc. shall have to be accepted back by the supplier, even though they have been stamped and vendor will bear the cost of return of the books, otherwise the cost of the book will be deducted from the rest of the order value.



3. The delivery shall be through registered/Book Post/Parcel/Courier/in person on the risk & responsibility of the bidder on Door delivery basis. Freight/ transportation charges, loading and unloading charges, postage, Insurance or any other charges whatsoever shall not be paid extra.
4. The suppliers have to make the supplies of ordered books in totality. Keeping in view the issues like out of print /non availability etc. the supplier should be able to supply at least 90% of the ordered books.
5. The Books are to be delivered to  
**“The Director,  
Indian Maritime University, Chennai Campus  
(A Central University, Government of India)  
East Coast Road, Uthandi, Chennai – 600119”**

#### **E) Price Schedule and Payment Terms**

1. Booksellers shall submit their pre-receipted bill/bills on revenue stamp in Triplicate, duly supported by the necessary documents after satisfactory completion of the order.
2. The books shall be supplied along with price proof (as per publishers' catalogue in case of foreign books) and in the case of Indian books where the price is not printed on the book, the supplier shall submit an authentic document in support of verification of price.
3. The original currency should be mentioned in the bill in case of foreign publication.
4. The exchange rate as notified by the **Reserve Bank of India** as on the date of opening of the quotation shall be taken for the purpose of considering conversion rate for Foreign Currency to Indian Rupees.
5. The bill is to be raised by the supplier at the **RBI conversion rate** prevailing on the date when the books are finally invoiced against order or procured from abroad for foreign currency denominated books.
6. The bill should bear the certificate from the supplier that books supplied are latest editions and that the prices have been charged correctly and in accordance with the latest publisher's catalogue/invoice or importer/distributors invoice.



7. No advance payments shall be made and payment shall be released after the receipt of supplies and report of committee/librarian.
8. The payment will be released only after the entire supply has been received to the satisfaction of the Assistant Librarian, IMU - Chennai Campus.

The quotation shall be sent in a sealed envelope super scribing "Quotation for the Library Books for IMU Chennai Campus" addressed to

"The Director,  
Indian Maritime University, Chennai Campus  
(A Central University, Government of India)  
East Coast Road, Uthandi, Chennai – 600119"

**The sealed quotation should reach the above address on or before 22<sup>nd</sup> February 2024 at 17:00 hrs. Quotation received after this date will be summarily rejected.**

  
Assistant Librarian  
IMU Chennai Campus

**INDIAN MARITIME UNIVERSITY  
CHENNAI CAMPUS**

**List of Text Books and Reference Books for MBA (ITLM &PSM) and BBA (LRE)**

Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
1	Alexander Trautrim , Chee Yew Wong, and David B. Grant	Sustainable Logistics and Supply Chain Management (Principles and Practices for sustainable Operations and Management) (9781398604438)	Kogan page	20								
2	Peter Bolstorff and Robert Rosenbaum	Supply Chain Excellence (A Handbook for dramatic improvement using the SCOR model Adapted for using SAP and Global projects) – 3rd Edition (9780814437537)	Amacom	20								
3	Suman Sarkar	The Supply Chain Revolution: Innovative Sourcing and Logistics for a Fiercely Competitive World,	AMACOM	5								
4	Alan Mackinnon, Michael Browne, Maja Piecyk, Anthony whiteing	Green Logistics (improving the environmental sustainability of logistics 3rd edition	Kogan page	20								
5	Richard B. Chase,	Operations Management and Supply Chain Management, 15th Edition (9789353161170)	McGraw Hill Education	20								
6	David Gardiner and HandrikReefve	Operations Management for Business Excellence – Building sustainable supply chains – 4th Edition	Routledge	20								

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Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
7	Nigel slack, Michael Lewis	Operations strategy 5th Edition (9789353060459)	Pearson Education	5								
8	William J. Steverson	Operations Management 13th Edition (9789355322647)	McGraw Hill Education	5								
9	Richard B chase, Ravi Shankar et-al,	Operations and Supply Chain Management – 15th Edition (9789353161170)	McGraw Hill Education	5								
10	Villivalam Rangachari Rangarajan,	Basics of warehouse and Inventory Management (The pillars of business logistics)	Notion press	5								
11	N.Chapman Stephen Et al.,	Introduction to material Management, 8TH ED (9789386873248)	Pearson Education	5								
12	Sales M,	Air Cargo Management Air Freight and the Global Supply Chain,	Taylor & Francis	20								
13	Michael Sales,	The Air Logistics Handbook (9780815391715)	Routledge publication- Indian reprint	20								
14	N.V.Suresh, Deepa Rajesh, V.Suganya,	Logistics & Air Cargo Management,	Iterative International Publisher	5								
15	Wayne L. Winston,	Microsoft Excel 2019 – Data Analysis and Business Modeling (9789389347180)	PHI Learning Private Limited	20								
16	Kanti Swarup, P.K. Gupta, Man Mohan	Operations Research	Sultan Chand & Son Educational Publishers.	20								

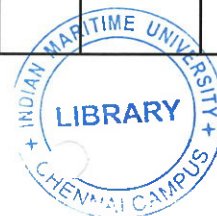




Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
17	Nicoleta Tipi,	Supply Chain Analytics and Modelling,	Kogan page	5								
18	Madhumathi R, Ranganatham M,	Derivatives and Risk Management, 1st edition	Pearson India	5								
19	Monica Loss and F.L. Bascunan	Entrepreneurship Development	Global Academic Publishers & Distributors	5								
20	Howard Frederick, Allan O'Connor	Entrepreneurship- Theory, Process Practice	Cengage Learning	5								
21	A G Krishnamurthy	Dhirubhai Ambani: Against All Odds	McGraw Hill Education	5								
22	Prateeksha M Tiwary.	Steel King: Lakshmi Mittal	Diamond Books	5								
23	Pitts Robert A and Lei Devid,	Strategic Management	Thomson.	5								
24	Dr. Bharti Motwani,	Data Analytics with R,	Wiley Publications,	20								
25	Viswa Viswanathan,	Data Analytics with R, Second Edition,	Infivistia Inc,	5								
26	Rolf Neise.,	Container Logistics and Maritime Transport 2021 - Role of the container in the supply chain.	Kogan Page	20								
27	C. Jotin Khisty B. Kent Lall,	Transportation Engineering, 3rd ed. (9789332569706)	Pearson Education	5								



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28	John L. Colley, Wallace Stettinius, Jacqueline L. Doyle, George Logan	What is Corporate Governance, (9780071444484)	McGraw-Hill Education,	5								
29	B G Satyaprasad, K Nirmala, D S Gopalakrishna, Vedananda Murthy	Business Organization and Environment, ( 97893823	I K International Publishing House Pvt. Ltd	5								
30	Morgen Witzel	Tata: Evolution of A Corporate Brand, (97806700840	Penguin India,	5								
31	Seema Sanghi	Human Resource Management, (9789352596430)	Macmillan Publishers (Vikash)	5								
32	Wayne L. Winston,	Microsoft Excel 2016 Data Analysis and Business Modelling, (9789389347180)	PHI Learning	20								
33	Ben Forta,	SQL in 10 Minutes a Day, Sams Teach Yourself, 5th edition,	Pearson Educations,	20								
34	Steven Feuerstein,	Oracle SQL/PLSQL Programming, 6th edition, (9781449324452)	O'Reilly publication,	5								
35	Gibson G.Vedamani	Retail Management, (9789386873279)	Pearson India	5								
36	Madhurima Lall, Sultan Ahmad	Export and Import: Procedure and Documentation, (81-951043-6-9)	Sultan Chand & sons	20								

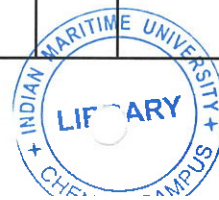




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37	Paras Ram,	Export-Import Procedures	Anupam Publications,	20								
38	Rupnarayan Bose	Letter of Credit: Theory and Practice, (978164850876	Notion Press,	5								
39	Govt Of India	Export-Import Policy & Procedures, Vol.1 & Vol.2		5								
40	IIBF	Principles and Practices of Banking 2023 (978935666	Macmillan Education,	20								
41	N.K.Gupta,	Principles and Practices of Banking, 10th edition,	IBA academy Publication,	5								
42	Tally Education Pvt. Ltd,	Tally Essentials – Vol 1, 1st edition,	Sahaj Enterprises Publication,	10								
43	Tally Education Pvt. Ltd,	Tally Essentials – Vol 3, 1st edition,	Sahaj Enterprises Publication,	10								
44	Asok K.Nadhani	Tally ERP 2021 training guide, 4th edition	BPB publisher	5								
45	Sanjay Satpathy,	Tally Prime Book, 1st edition,	Swayam Education Publication,	5								
46	Neeraj Singh	Tally (2021), Prime with GST, 4th edition,	TBP Publications	5								
47	Rakesh Sangwan,	Mastering in Tally Prime,	Accent Publications,	5								
48	Gupta R.L. and Radhasamy	Financial Accounting Intermediate ICWA	Sultan Chand and Sons	10								
49	Goyal B.K.	Financial Accounting (Title & Pub Confusion)	Modern Publications	10								
50	Jennifer R. Veltsos	Managerial Communication: Strategies and Application	Sage Publications	10								



Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
51	Anthony W Gallagher	Maritime Environmental Management: Principles and Practice, 2014 edition,	Routledge	5								
52	S. Christian Albright, Wayne L. Winston	Business Analytics: Data Analysis and Decision Making	Cengage Learning	5								
53	Richard R. Still, Edward W. Cundiff,	Sales and Distribution Management (9789332587090),6th	Pearson,	20								
54	Krishna K Havaldar, Vasam M Cavale,	Sales and Distribution Management (9789352607730), 3r	Tata McGraw-Hill Education,	5								
55	Villivalam Rangachari Rangarajan	Basics of warehouse and Inventory Management (The pill	Notion Press	20								
56	Mulcahy, D.E.	Warehouse Distribution and Operations Handbook	McGraw-Hill,	5								
57	Walters, D.	Inventory Control and Management (978-8126516483). 2n	Wiley India Pvt. Limited.	5								
58	W.C BENTON,	Purchasing & Supply Chain Management, 4th ed, 2021	SAGE	5								
59	Leenders, Jhonson, Flynn, Fearon,	Purchasing and Supply Management, 13th edition, 2010	TATA McGraw Hill Publication,	5								
60	Kerry Patterson, Joseph Grenny, et al	Crucial Conversations:Tools for Talking When Stakes Are	TMH	5								
61	Myka Meier	Business Etiquette Made Easy: The Essential Guideto Pro	Skyhorse,	5								
62	R. Gopalakrishnan	Shapers of Business Institutions: How Kiran Mazumdar-S	Rupa Publications India	5								



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**Total (A) 605**

**List of Text Books and Reference Books for B.Sc - Nautical Science**

Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
1	Pursey	Ship construction	Brown, Son & Ferguson	5								
2	David A. Garvin	General Management - Processes & Action	McGraw-Hill Publishing	5								
3	David McGuire	Human Resource Development	Sage Publications	5								

**Total (B) 15**

**List of Text Books and Reference Books for B.Tech - Marine Engineering**

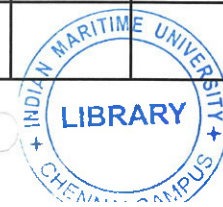
Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
1	Deven Aranha	Marine diesel engines	Shroff Publishers & Distributors Pvt. Ltd	20								
2	Elstan A. Fernandez	Marine control technology	Shroff Publishers & Distributors Pvt. Ltd	10								
3	Alex Stefani	An Introduction to Ship Automation and Control Systems	The Institute of Marine Engg.	3								



Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
4	Eugene Charniak	Introduction to Artificial Intelligence	Pearson	10								
5	Siddharth	Machine learning	Oxford	10								
6	Mayura V. Shelke	Introduction to Deep Learning	Book Rivers	10								
<b>Total C</b>				<b>63</b>								

**List of Fiction Books for SMM and SNS**

Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
1	Paulo Coelho	The Spy: A novel	Knopf Publisher	2								
2	Chetan Bhagat	400	Westland	2								
3	Robert kiyosaki	Rich dad poor dad	Plata Punlishing	2								
4	Steve Alten	Domain (The Domain Trilogy, 1)	Tor Books	2								
5	James clear	Atomic habits © 2018 ; Book	Random House Business Books	2								
6	Khaled Hosseini	A Thousand Splendid Suns	Bloomsbury Paperbacks	2								
7	Khaled Hosseini	The Kite Runner	Bloomsbury Paperbacks	1								
8	Chitra Banerjee Divakaruni	The Palace of Illusions	Anchor	2								
9	Daniel Kahneman	Thinking, Fast and Slow	Penguin Books Ltd	2								
10	Robert Greene	The 48 Laws of Power	Profile Books	2								
11	Aldous Huxley	Brave New World	Vintage Classics	2								
12	Jane Austen	Pride and Prejudice	Fingerprint Publishing	2								

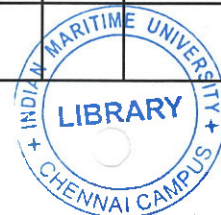




Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
13	Herman Melville	Moby Dick	Amazon digital service	2								
14	Mary Shelley	Frankenstein	Maple Press	2								
15	Paulo Coelho	The Alchemist	Later Printing	2								
16	Sylvia Plath	The Bell Jar	Adarsh Books Pvt. Ltd.,	2								
17	Emily henry ; Book	You and me in vacation	Penguin	2								
18	Hannah grace	Ice breaker	Simon & Schuster Ltd	2								
19	Tessa Bailey	Fix her up	Avon	2								
20	Ali Hazlewood	Loathe to love you	Berkley	2								
21	Ali Hazlewood	Love on the brain	Sphere	2								
22	Edward de Bono	Po:Beyond yes and no	Penguin	2								
23	Durjoy Dutta	The perfect us	Penguin Metro Reads	2								
24	Penguin India	Tell me a story	India Penguin Metro Reads	2								
25	Awdhesh Singh	Pearls of wisdom from everyday life		2								
26	Awdhesh Singh	The Secret Red Book of Leadership	Wisdom Tree	2								
27	Awdhesh Singh	Practising Spiritual intelligence for Innovation, Leadership and Happiness	Wisdom Tree	2								
28	Awdhesh Singh	Timeless Jokes - Ageless Wisdom	Wisdom Tree	2								
29	Awdhesh Singh	From Knowledge to Wisdom	Wisdom Tree	2								
30	Awdhesh Singh	31 Ways to Happiness	Wisdom Tree	2								
31	Rajiv Ahir	A brief history of modern India	Spectrum Books Pvt. Ltd.	2								



Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
32	Lucinda Bassett	From Panic to Power: Proven Techniques to Calm Your Anxieties, Conquer Your Fears, and Put You in Control of Your Life	William Morrow Paperbacks	2								
33	Goh Cheng Leong	Certificate Physical and Human Geography	Oxford University Press	2								
34	Shankar	Shankar Ias Environment	shankar ias	2								
35	Francesc Miralles, Hector Garcia	Ikigai	Hutchinson	2								
36	Neetu Singh	Neetu Singh : VOCAB 15000+	KD Publication	2								
37	Ana Huang	Twisted Series 4 book	Nayak Books	2								
38	Ana Huang	King of Wrath	Silver Books	2								
39	Ana Huang	King of Pride	Silver Books	2								
40	Ana Huang	King of Greed	Silver Books	2								
41	Ana Huang	King of Sloth	Silver Books	2								
42	H.D Carlton	Haunting Adeline (Cat and Mouse Duet)	Cat and Mouse Duet	2								
43	H.D Carlton	Hunting Adeline HD Carlton	Cat and Mouse Duet	2								
44	Sky warren	Private property	Rochester Trilogy	2								
45	Sky warren	Strict confidence	Rochester Trilogy	2								
46	Sky warren	Best kept secret	Rochester Trilogy	2								
47	Sky warren	The Pawn: 1	Book Beautiful	2								
48	Sky warren	The Knight: 2 (Endgame)	Book Beautiful	2								
49	Sky warren	The Castle: 3 (Endgame)	Book Beautiful	2								
50	Lauren Ashner	The Fine Print	PETER LUNCH	2								
51	Lauren Ashner	Terms And Conditions	PETER LUNCH	2								
52	Lauren Ashner	Final Offer: meet the new Dreamland billionaire	PETER LUNCH	2								





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53	Isabelle Ronin	Chasing Red	Sourcebooks Casablanca	2								
54	Isabelle Ronin	Always red	Sourcebooks Casablanca	2								
55	Somme Sketcher	1 Sinners Anonymous : A Forbidden Love Dark Mafia Romance	Sinners Anonymous	2								
56	Somme Sketcher	2 Sinners Condemned : An Enemies to Lovers Mafia Romance (Sinners Anonymous Book 2)	Sinners Anonymous	2								
57	Somme Sketcher	3 Sinners Consumed: An Enemies to Lovers Mafia Romance (Sinners Anonymous Book 3)	Sinners Anonymous	2								
58	Emily McIntire	Hooked: The Fractured Fairy Tale and TikTok Sensation (Never After)	Bloom Books	2								
59	Emily McIntire	Scarred: The Fractured Fairy Tale and TikTok Sensation (Never After)	Bloom Books	2								
60	Emily McIntire	Wretched: The Fractured Fairy Tale and TikTok Sensation (Never After)	Bloom Books	2								
61	Emily McIntire	Twisted: The Fractured Fairy Tale and TikTok Sensation (Never After)	Bloom Books	2								
62	Emily McIntire	Crossed: The Fractured Fairy Tale and TikTok Sensation (Never After)	Bloom Books	2								
63	Jen Sincero	You are a Badass	John Murray Learning	2								
64	Brian Tracy	Eat That Frog!: 21 Great Ways to Stop Procrastinating and Get More Done in Less Time	Berrett Koehler Publishers	2								
65	Dale Carnegie	How to stop worrying and start Living	Fingerprint! Publishing	2								



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66	David Deida	The way of the superior man	Sounds True	2								
67	Mark Manson	The subtle art of not giving a fuck	Harper Collins	2								
68	David Goggins	Can't Hurt Me: Master Your Mind and Defy the Odds		2								
69	Riddhi joshi	why your child lacks behind	Jec publication	2								
70	Lauren martin	The Book of Moods: How I Turned My Worst Emotions Into My Best Life	John Murray Learning	2								
71	Meredith Arthur	Get Out Of My Head: Inspiration For Overthinkers In An Anxious World: Inspiration For Overthinkers In An Anxious World	Running Press Adult	2								
72	Michael A singer	New Harbinger The Untethered Soul: The Journey Beyond Yourself	New Harbinger Publications	2								
73	Phil M Jones	Exactly What to Say: The Magic Words for Influence and Impact	Page Two	2								
74	Dale Carnegie	How to win friends and influence people	Simon & Schuster	2								
75	Eckhart tolle	The Power of Now: A Guide to Spiritual Enlightenment	Yogi Impressions	2								
76	Robert Greene	The Laws of Human Nature	Profile Books	2								
77	Nir Eyal	Indistactable	Bloomsbury Publishing	2								
78	Tim Tamashiro	How to Ikigai: Lessons for Finding Happiness and Living Your Life's Purpose	Mango Media	2								



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79	Darius Foroux	Do It Today: Overcome Procrastination, Improve Productivity, and Achieve More Meaningful Things	Penguin	2								
80	Annie Duke	Thinking in Bets: Making Smarter Decisions When You Don't Have All the Facts	Portfolio	2								
81	Dan Ariely	Predictably irrational		2								
82	Adam grant	Think Again: The Power of Knowing What You Don't Know	Viking	2								
83	Richard H thaler	Nudge : Improving Decisions About Health	Penguin UK	2								
84	Rolf Dobelli	THE ART OF THINKING CLEARLY: BETTER THINKING, BETTER DECISIONS	SCEPTRE	2								
85	Manoj Chenthamarakshan	50 Things to realize before its too late		2								
86	Patrick King	Read People Like a Book: How to Analyze, Understand, and Predict People's Emotions, Thoughts, Intentions, and Behaviors		2								
87	Manoj Tripathi	Power of Ignored Skills : Change the way you think and decide		2								
88	Mohammad Shakeel	The Psychology of Laziness	Invincible Publishers	2								
89	Thomas Erikson	Surrounded by idiots	St. Martin's Essentials	2								

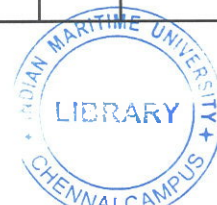


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90	Chris voss	Never Split the Difference: Negotiating As If Your Life Depended On It	Harper Business	2								
91	Benjamin Graham	The Intelligent Investor	Harper Business	2								
92	Walter Isaacson	Steve jobs: Exclusive biography	Abacus	2								
93	Marcus Aurelius	Meditations	Fingerprint Publishing	2								
94	Mj demarco	The Millionaire Fastlane		2								
95	Yuval Noah harari	Sapiens a brief history of humankind	Vintage	2								
96	Penelope Sky	Buttons and Lace: 1 (Barsetti Crime Family)		2								
97	Penelope Sky	Buttons and Hate: 2 (Barsetti Crime Family)		2								
98	Penelope Sky	Buttons and Pain: 3 (Barsetti Crime Family)		2								
99	Penelope Sky	Buttons and Shame: 4 (Barsetti Crime Family)		2								
100	Penelope Sky	Buttons and Blame: 5 (Barsetti Crime Family)		2								
101	Penelope Sky	Buttons and Grace: 6 (Barsetti Crime Family)		2								
102	Alex Hormozi	\$100M Offers: How To Make Offers So Good People Feel Stupid Saying No	<a href="http://Acquisition.com">Acquisition.com</a>	2								
103	Nick Maggiulli	Just Keep Buying: Proven ways to save money and build your wealth	HarperBusiness	2								
104	Matthew walker	Why We Sleep: The New Science of Sleep and Dreams	Penguin	2								





Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
105	Joseph Nguyen	Don't Believe Everything You Think	Manjul Publishing House	2								
106	Ryan Holiday	Discipline Is Destiny: The Power Of Self-Control: A New York Times Bestseller	Profile Books	2								
107	William W. Atkinson	The Law of Attraction and Practical Mental Influence	Prabhat Prakashan Pvt.Ltd.	2								
108	Roxie Nafousi	Manifest	Michael Joseph Ltd	2								
109	Thibaut Meurisse	Master Your Emotions: A Practical Guide to Overcome Negativity and Better Manage Your Feelings		2								
110	Dr Spencer Johnson	Who Moved My Cheese?: An Amazing Way to Deal with Change in Your Work and in Your Life	Vermilion	2								
111	Dr Joseph Murphy	Believe in yourself	Manjul Publishing House	2								
112	Epictetus	Enchiridion of Epictetus	<a href="http://Lulu.com">Lulu.com</a>	2								
113	Manoj Chenthamarakshan	55 Questions to ask yourself, Across 8 Dimensions For A New You		2								
114	Brian Tracy	Negotiation: The Brian Tracy Success Library	AMACOM	2								
115	Library Mindset	100 Quotes That Will Change Your Life	Notion Press	2								
116	William H. McRaven	Make your bed	Penguin UK	2								



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117	Marc Reklau	How to Become a People Magnet; 62 Life-Changing Tips to Attract Everyone You Meet	Rupa Publications India	2								
118	Hal Elord	The miracle morning	John Murray Learning	2								
119	Jan Yager	How to finish everything you start	Jaico Publishing House	2								
120	Peter Bevelin	Seeking Wisdom: From Darwin To Munger	PCA Publications L.L.C.	2								
121	Gabriel weinberg and lauren mccann	Superthinking: Upgrade Your Reasoning and Make Better Decisions with Mental Models	Portfolio	2								
122	Elijah Greenwood	Unwritten Rules: 1		2								
123	Elijah Greenwood	Unspoken Rules		2								
124	Elijah Greenwood	Unbroken Rules		2								
125	Elijah Greenwood	Forgotten Rules: A Brother's Best Friend Romance		2								
126	Shane Parrish, Rhiannon Beaubien	The Great Mental Models Volume 1: General Thinking Concepts	Latticework Publishing Inc	2								
127	Shane Parrish, Rhiannon Beaubien	The Great Mental Models Volume 2: Physics, Chemistry and Biology	Latticework Publishing Inc	2								
128	Shane Parrish, Rhiannon Beaubien	The Great Mental Models Volume 3: Systems and Mathematics	Latticework Publishing Inc	2								
129	Ed Mylett	One More: The Ultimate Guide to Happiness and Success	Wiley	2								
130	Epictetus	The Art of Living: The Classical Manual on Virtue, Happiness, and Effectiveness	HarperOne	2								

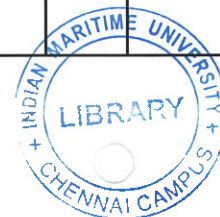




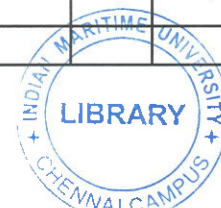
Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
131	Jackson Sheridan Sherry	8 ¼ Rules for Resilience: How to Bounce Back in an Unpredictable World		2								
132	Ryan Holiday	The Obstacle Is the Way: The Timeless Art of Turning Trials into Triumph	Portfolio	2								
133	Steven Bartlett	The Diary of a CEO : The 33 Laws of Business and Life	Ebury Edge	2								
134	Zebra learn	Money smart in your 20s and 30s	Zebralearn Pvt Ltd	2								
135	Mikael krogerus & Roman tschappeler	The Communication Book: 44 Ideas for Better Conversations Every Day	Penguin	2								
136	Novak Ali	My Life with the Walter Boys	Sourcebooks Fire	2								
137	Rolf Potts	Vagabonding: An Uncommon Guide to the Art of Long-Term World Travel	Ballantine Books	2								
138	Patrick Bet-David	Your Next Five Moves: Master the Art of Business Strategy	Gallery Books	2								
139	Adam Ashton & Adam Jones	Attitude: Vision, Change, Learning, Fear & Boldness (The Sh*t They Never Taught You)	What You Will Learn	2								
140	Darius Foroux	Win Your Inner Battles: Defeat The Enemy Within and Live With Purpose	North Eagle Publishing	2								
141	Wim Hof	The Wim Hof Method: Activate Your Full Human Potential	Sounds True	2								
142	Hamza Zargui	Level Up: 33 Life-changing Rules to Become the Best Version of Yourself		2								



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143	Greg Mckeown	Effortless: Make It Easier to Do What Matters Most	Crown Currency	2								
144	Dexter Dias	The Ten Types of Human: A New Understanding of Who We Are, and Who We Can Be	Cornerstone Digital	2								
145	Leil Lowndes	How to Talk to Anyone: 92 Little Tricks for Big Success in Relationships	Harper Element	2								
146	Morgan Housel	The psychology of money	Jaico Publishing House	2								
147	Erin Lowry	Broke Millennial: Stop Scraping By and Get Your Financial Life Together	TarcherPerigee	2								
148	Felix Dennis	How to Get Rich: One of the World's Greatest Entrepreneurs Shares His Secrets	Penguin USA	2								
149	Rich dad poor dad	Robert Kiyosaki and Sharon Lechter	Business Plus Us	2								
150	Peter theil	Zero to one	Random House	2								
151	Renée Mauborgne and W. Chan Kim	Blue Ocean Strategy, Expanded Edition	Harvard Business School Press	2								
152	Josh kaufman	The personal MBA	Penguin Books Ltd	2								
153	David Robson	The Intelligence Trap: Why Smart People Make Dumb Mistakes	W. W. Norton & Company	2								
154	Robert B. Cialdini	influence: The Psychology of Persuasion	Harper Business	2								
155	Debra fine	The fine art of small talk	Hyperion	2								



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156	Ichiro Kishimi and Fumitake Koga	Courage To Be Disliked, The: How to free yourself, change your life and achieve real happiness	Allen & Unwin	2								
157	Ryan Holiday	Ego is the enemy	Profile Books Limited	2								
158	James Clear	Atomic habits	Avery	2								
159	David J. Schwartz Ph.d.	The magic of thinking big	Vermilion	2								
160	Thomas M Sterner	The Practicing Mind: Developing Focus and Discipline in Your Life Master Any Skill or Challenge by Learning to Love the Process	New World Library	2								
161	Shane Parrish	Clear Thinking: Turning Ordinary Moments into Extraordinary Results	Penguin	2								
162	Robert M. Sapolsky	Behave: The Biology of Humans at Our Best and Worst	Penguin Press	2								
163	Sky warren	Red Flags (Smoke and Mirrors Book 1)		2								
164	Sky warren	White Lies (Smoke and Mirrors Book 2)		2								
165	S.T Abby	The Mindfuck series		2								
166	Veronica Lancet	Morally Corrupt: A Dark Romance	VL	2								
167	Elena Armas	The Spanish Love Deception	POD DROPSHIP BRAND CODE	2								
168	Elena Armas	The American Roommate Experiment	SIMON & SCHUSTER	2								
169	Elena Armas	The Long Game: A Novel	Atria Books	2								



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170	Ali Hazelwood	THE LOVE HYPOTHESIS: The Tiktok sensation and romcom of the year	Sphere	2								
171	Colleen Hoover	Ugly Love	Atria Books	2								
172	Tessa Bailey	It Happened One Summer	Avon	2								
173	Emily Henry	People We Meet on Vacation	Penguin	2								
174	Rachel Lynn Solomon	The Ex Talk	Berkley	2								
175	Beth O'Leary	The Road Trip: an hilarious and heartfelt second chance romance from the author of The Flatshare	Quercus	2								
176	Ella Maise	To Love Jason Thorn	Simon & Schuster Ltd	2								
177	Ali Hazelwood	LOVE ON THE BRAIN: From the bestselling author of The Love Hypothesis	Sphere	2								
178	Ali Hazelwood	Love, Theoretically	Berkley	2								
179	Ali Hazelwood	Check & Mate: the instant Sunday Times bestseller and Goodreads Choice Awards winner for 2023 - an enemies-to-lovers romance that will have you hooked	Sphere	2								
180	Lynn Painter	Mr. Wrong Number	Bantam	2								
181	Hannah Grace	Icebreaker	Simon & Schuster Ltd	2								



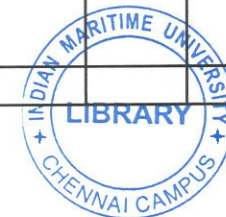


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182	Kiran Institute of Career Excellence	SSC TCS PYQs Reasoning Chapterwise & Typewise Solved Papers 12800+ Obj. Ques. Till March 2023 Detailed Explanations:TCS PYQs SSC CGL Tier 1 & Tier 2,CPO,DPSI,CHSL,GD Covered(English Medium)(4202)	Kiran Institute of Career Excellence	2								

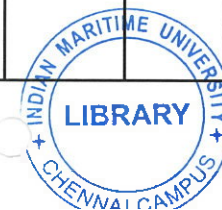
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**List of Fiction Books for SMET**

Sl. No	Author	Title	Publisher	Qty (A)	Currency	Price	RBI Conversion Rate	Unit Rate in Rs.	Discount %	Net Price After Discount in Rs. (B)	Total Amount in Rs. (A×B)	Remarks
1	Shirley Jackson	The Haunting of Hill House	Penguin Classics	2								
2	H. D. Carlton	Hunting Adeline	Hailey Carlton	2								
3	Deepali Pradeep Shrivastav Sanjeev Dixit, Sushil Singh	Arihant IB Intelligence Bureau Assistant Central Intelligence Officer ACIO Grade 2 / Executive Tier 1 Guide 2023	Arihant Publications	2								
4	Disha Experts	23 AFCAT Previous Year-wise Solved Papers	AIETS.COM PVT. LTD	2								
5	Robert T. Kiyosaki	Rich Dad's CASHFLOW Quadrant	PERSEUS BOOK GROUP	2								
6	Stephen Hawking	The Theory Of Everything	Jaico Publishing House	2								
7	J Sai Deepak	India that is Bharat	Deepak rana	2								



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8	George R. R. Martin	The Winds of Winter	CreateSpace Independent Publishing Platform	2								
9	George R. R. Martin	A STORM OF SWORDS: A Song of Ice and Fire: Book Three: 3	Bantam	2								
10	Stephen Hawking	The Grand Design	Bantam	2								
11	George R. R. Martin	Song of Ice and Fire	Harper Collins	2								
12	Stephen King	Holly	Bloomburg	2								
13	E. M. Forster	A Passage To India	Fingerprint! Publishing	2								
14	Agatha Christie	Murder on the Orient Express (Poirot)	Harper Collins	2								
15	Markus Zusak	Book Thief: Face-Off in Cross-Strait Relations	Knopf Books for Young Readers	2								
16	Sun Tzu	The Art of War	Jaico Publishing House	2								
17	Jules Verne	A JOURNEY TO THE CENTRE OF THE EARTH	Vasan Publications	2								
18	Arthur Conan Doyle	The Complete Novel of Sherlock Holmes	Fingerprint! Publishing	2								
19	Carl Sagan	COSMOS	Abacus	2								
20	Stephen Hawking	The Brief History of Time	Bantam Doubleday Dell Publishing Group	2								
21	James Clear	Atomic habits	Avery	2								
22	A.C. Bhaktivedanta Swami Prabhupada	Bhagavad Gita As It Is By His Divine Grace A.C. Bhaktivedanta Swami Prabhupada	Bhaktivedant Book Trust	2								





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23	Lou Vane	Fortune falls	Lou Vane	2								
24	Holly Jackson	The Good Girl's Guide to Murder	Egmont	2								
25	Arundhati Roy	God of Small Things	Penguin India	2								

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